



Summary

Railcar Orders, Deliveries & Backlog  
 Current Quarter & Trailing Four Quarters

	12/31//2012	10/1/2012	7/1/2012	4/1/2012
Backlog	60,244	61,400	58,674	60,191

	4 <sup>th</sup> Quarter 2012	3 <sup>rd</sup> Quarter 2012	2 <sup>nd</sup> Quarter 2012	1 <sup>st</sup> Quarter 2012	4 <sup>th</sup> Quarter 2011
Orders	11,066	15,151	16,434	12,473	16,434
Deliveries	11,815	12,346	17,927	16,816	16,693

Twelve Month Yearend Comparison

	2011	2010	2009	2008
Orders	89,073	29,992	8,336	33,235
Deliveries	47,350	16,535	21,682	59,954

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Figures that do not track reflect revisions to a prior quarter made subsequent to that quarter's reporting.

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