



Summary

Railcar Orders, Deliveries & Backlog
 Current Quarter & Trailing Four Quarters

	12/31/2011	10/1/2011	7/1/2011	4/1/2011
Backlog	64,575	65,044	57,308	51,913

	4 th Quarter 2011	3 rd Quarter 2011	2 nd Quarter 2011	1 st Quarter 2011	4 th Quarter 2010
Orders	16,434	20,165	16,900	36,903	10,853
Deliveries	16,693	12,519	10,605	7,648	7,333

Twelve Month Yearend Comparison

	2010	2009	2008	2007
Orders	29,992	8,336	33,235	53,584
Deliveries	16,535	21,682	59,954	63,156

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Figures that do not track reflect revisions to a prior quarter made subsequent to that quarter's reporting.