



Summary

Railcar Orders, Deliveries & Backlog
 Current Quarter & Trailing Four Quarters

	4/1/2012	12/31/2011	10/1/2011	7/1/2011
Backlog	60,191	64,575	65,044	57,308

	1 ^s Quarter 2012	4 th Quarter 2011	3 rd Quarter 2011	2 nd Quarter 2011	1 st Quarter 2011
Orders	12,473	16,434	20,165	16,900	36,903
Deliveries	16,816	16,693	12,519	10,605	7,648

Twelve Month Yearend Comparison

	2011	2010	2009	2008
Orders	89,073	29,992	8,336	33,235
Deliveries	47,350	16,535	21,682	59,954

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Figures that do not track reflect revisions to a prior quarter made subsequent to that quarter's reporting.