

FIRST QUARTER 2005  
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	0	1233	2093	0	1233
COVERED HOPPERS					
Over 5500 c/f	267	381	** 4164	267	381
3500-5500 c/f	410	1865	** 6775	410	1865
Under 3500 cf	650	598	** 3832	650	598
OPEN-TOP HOPPERS					
Steel	183	65	183	183	65
Aluminum	2228	1387	** 9280	2228	1387
GONDOLAS					
GB Steel	538	361	1466	538	361
GT Steel	0	0	0	0	0
GT Aluminum	3022	1433	** 5500	3022	1433
FLAT CARS					
NON-INTERMODAL	1300	1556	3017	1300	1556
INTERMODAL:					
NON-ARTICULATED	0	1211	1451	0	1211
ARTICULATED					
*5-Unit Platforms	4500	905	7425	4500	905
*Other Platforms	45	2169	4119	45	2169
TANK CARS	4420	2617	10111	4420	2617
OTHERS	0	0	0	0	0
TOTALS	17563	15781	** 59416	17563	15781

\*For reporting purposes, one articulated platform is considered a car.

\*\*Figures that do not track reflect revisions  
to a prior quarter made subsequent to that quarter's reporting.

SUMMARY  
RAILCAR ORDERS, DELIVERIES, & BACKLOG  
CURRENT QUARTER & TRAILING FOUR QUARTERS  
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	<u>12/31/05</u>	<u>10/1/05</u>	<u>7/1/05</u>	<u>4/1/05</u>	<u>12/31/04</u>
BACKLOG	69,408	60,986	60,544	59,416	58,677
	4thQTR	3rdQTR	2 <sup>nd</sup> QTR	1 <sup>st</sup> QTR	4thQTR
	<u>2005</u>	<u>2005</u>	<u>2005</u>	<u>2005</u>	<u>2004</u>
ORDERS	26,569	17,439	19,132	17,563	12,244
DELIVERIES	17,975	16,987	17,914	15,781	14,419

TWELVE-MONTH YEAREND COMPARISON

	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>
ORDERS	70,626	47,249	28,457	19,872
DELIVERIES	46,871	32,184	17,714	34,260

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FIGURES THAT DO NOT TRACK  
REFLECT REVISIONS TO A PRIOR QUARTER  
MADE SUBSEQUENT TO THAT QUARTER'S REPORTING.

1/11/06

SECOND QUARTER 2005  
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	580	767	1906	580	2000
COVERED HOPPERS					
Over 5500 c/f	422	571	4015	689	952
3500-5500 c/f	939	2389	5325	1349	4254
Under 3500 cf	873	986	3719	1523	1584
OPEN-TOP HOPPERS					
Steel	7	0	190	190	65
Aluminum	1710	2352	8638	3938	3739
GONDOLAS					
GB Steel	678	367	1777	1216	728
GT Steel	0	0	0	0	0
GT Aluminum	4549	1059	8990	7571	2492
FLAT CARS					
NON-INTERMODAL	1218	1697	2448	2428	3253
INTERMODAL:					
NON-ARTICULATED	0	1029	422	0	2240
ARTICULATED					
*5-Unit Platforms	3450	1360	9515	7950	2265
*Other Platforms	975	2418	2676	1020	4587
TANK CARS	3731	2919	10923	8151	5536
OTHERS	0	0	0	0	0
TOTALS	19132	17914	60544	36605	33695

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SUMMARY  
RAILCAR ORDERS, DELIVERIES, & BACKLOG  
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>7/1/05</u>	<u>4/1/05</u>	<u>12/31/04</u>	<u>10/1/04</u>	<u>7/1/04</u>
BACKLOG	60,544	59,416	58,677	61,052	51,446

	<u>2<sup>nd</sup> QTR</u>	<u>1<sup>st</sup>QTR</u>	<u>4thQTR</u>	<u>3rdQTR</u>	<u>2ndQTR</u>
	<u>2005</u>	<u>2005</u>	<u>2004</u>	<u>2004</u>	<u>2004</u>
ORDERS	19,132	17,563	12,244	20,315	19,770
DELIVERIES	17,914	15,781	14,419	11,790	10,071

TWELVE-MONTH YEAREND COMPARISON

	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>
ORDERS	70,626	47,249	28,457	19,872
DELIVERIES	46,871	32,184	17,714	34,260

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7/13/05

THIRD QUARTER 2005  
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	536	898	1544	1116	2898
COVERED HOPPERS					
Over 5500 c/f	2293	997	5311	2982	1949
3500-5500 c/f	1000	1573	4741	2349	5827
Under 3500 cf	2265	1087	4898	3788	2671
OPEN-TOP HOPPERS					
Steel	80	0	270	270	65
Aluminum	3352	2958	9032	7290	6697
GONDOLAS					
GB Steel	375	459	1693	1591	1187
GT Steel	204	0	204	204	0
GT Aluminum	3821	1008	11803	11392	3500
FLAT CARS					
NON-INTERMODAL	1535	1021	2962	3963	4274
INTERMODAL:					
NON-ARTICULATED	0	421	1	0	2661
ARTICULATED					
*5-Unit Platforms	0	1950	7565	7950	4215
*Other Platforms	0	1650	1026	1020	6237
TANK CARS	1978	2965	9936	10129	8501
OTHERS	0	0	0	0	0
TOTALS	17439	16987	60986	54044	50682

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SUMMARY  
RAILCAR ORDERS, DELIVERIES, & BACKLOG  
CURRENT QUARTER & TRAILING FOUR QUARTERS

\* \* \* \* \*

	<u>10/1/05</u>	<u>7/1/05</u>	<u>4/1/05</u>	<u>12/31/04</u>	<u>10/1/04</u>
BACKLOG	60,986	60,544	59,416	58,677	61,052

	3rdQTR	2 <sup>nd</sup> QTR	1 <sup>st</sup> QTR	4thQTR	3rdQTR
	<u>2005</u>	<u>2005</u>	<u>2005</u>	<u>2004</u>	<u>2004</u>
ORDERS	17,439	19,132	17,563	12,244	20,315
DELIVERIES	16,987	17,914	15,781	14,419	11,790

TWELVE-MONTH YEAREND COMPARISON

	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>
ORDERS	70,626	47,249	28,457	19,872
DELIVERIES	46,871	32,184	17,714	34,260

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10/13/05

FOURTH QUARTER 2005  
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	959	863	1648	2075	3753
COVERED HOPPERS					
Over 5500 c/f	3005	1927	6519	6222	3639
3500-5500 c/f	4465	1496	7787	6768	7193
Under 3500 cf	2747	1067	6177	6235	4041
OPEN-TOP HOPPERS					
Steel	754	0	1024	1024	65
Aluminum	4967	2678	11321	12257	9375
GONDOLAS					
GB Steel	475	925	1243	2066	2112
GT Steel	0	0	204	204	0
GT Aluminum	1665	1252	12216	13057	4752
FLAT CARS					
NON-INTERMODAL	400	1403	1959	4363	5675
INTERMODAL:					
NON-ARTICULATED	8	1	8	8	2662
ARTICULATED					
*5-Unit Platforms	0	2640	4925	7950	6855
*Other Platforms	0	690	336	1020	6927
TANK CARS	7124	3033	14041	17271	11563
OTHERS	0	0	0	0	0
TOTALS	26569	17975	69408	80520	68612

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CURRENT QUARTER & TRAILING FOUR QUARTERS

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BACKLOG	69,408	60,986	60,544	59,416	58,677
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	<u>2005</u>	<u>2005</u>	<u>2005</u>	<u>2005</u>	<u>2004</u>
ORDERS	26,569	17,439	19,132	17,563	12,244
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TWELVE-MONTH YEAREND COMPARISON

	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>
ORDERS	70,626	47,249	28,457	19,872
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1/11/06