

FIRST QUARTER 2004
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	1700	1396	6150	1700	1396
COVERED HOPPERS					
Over 5500 c/f	80	295	1642	80	295
3500-5500 c/f	6290	219	6604	6290	219
Under 3500 cf	235	336	602	235	336
OPEN-TOP HOPPERS					
Steel	0	0	80	0	0
Aluminum	1423	713	2612	1423	713
GONDOLAS					
GB Steel	600	213	637	600	213
GT Steel	0	0	0	0	0
GT Aluminum	309	798	4193	309	798
FLAT CARS					
NON-INTERMODAL	1600	1173	3600	1600	1173
INTERMODAL:					
NON-ARTICULATED	1000	1050	1976	1000	1050
ARTICULATED					
*5-Unit Platforms	0	5	850	0	5
*Other Platforms	1500	1446	7542	1500	1446
TANK CARS	3225	2368	5754	3225	2368
OTHERS	0	0	0	0	0
TOTALS	17962	10012	** 42242	17962	10012
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*For reporting purposes, one articulated platform is considered a car.

**Figures that do not track reflect revisions
to a prior quarter made subsequent to that quarter's reporting.

SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>4/1/04</u>	<u>12/31/03</u>	<u>10/1/03</u>	<u>7/1/03</u>	<u>4/1/03</u>
BACKLOG	42,242	33,967	31,858	33,383	24,055

	<u>1stQTR</u>	<u>4thQTR</u>	<u>3rdQTR</u>	<u>2ndQTR</u>	<u>1stQTR</u>
	<u>2004</u>	<u>2003</u>	<u>2003</u>	<u>2003</u>	<u>2003</u>
ORDERS	17,962	12,063	6,726	16,693	11,767
DELIVERIES	10,012	9,953	8,251	7,365	6,614

TWELVE-MONTH YEAREND COMPARISON

	<u>2003</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>
ORDERS	47,249	28,457	19,872	45,835
DELIVERIES	32,184	17,714	34,260	55,821

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FIGURES THAT DO NOT TRACK
REFLECT REVISIONS TO A PRIOR QUARTER
MADE SUBSEQUENT TO THAT QUARTER'S REPORTING.

5/24/04

SECOND QUARTER 2004
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	600	1280	5470	2300	2676
COVERED HOPPERS					
Over 5500 c/f	761	309	2094	841	604
3500-5500 c/f	2095	70	8629	8385	289
Under 3500 cf	1509	462	1649	1744	798
OPEN-TOP HOPPERS					
Steel	0	0	80	0	0
Aluminum	1582	483	3711	3005	1196
GONDOLAS					
GB Steel	0	37	600	600	250
GT Steel	0	0	0	0	0
GT Aluminum	1744	1243	4694	2053	2041
FLAT CARS					
NON-INTERMODAL	1515	994	3626	3115	2167
INTERMODAL:					
NON-ARTICULATED	2500	1172	3304	3500	2222
ARTICULATED					
*5-Unit Platforms	1500	0	2350	1500	5
*Other Platforms	4125	2145	** 9522	5625	3591
TANK CARS	1839	1876	5717	5064	4244
OTHERS	0	0	0	0	0
TOTALS	19770	10071	** 51446	37732	20083

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SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>7/1/04</u>	<u>4/1/04</u>	<u>12/31/03</u>	<u>10/1/03</u>	<u>7/1/03</u>
BACKLOG	51,446	42,242	33,967	31,858	33,383

	<u>2ndQTR</u>	<u>1stQTR</u>	<u>4thQTR</u>	<u>3rdQTR</u>	<u>2ndQTR</u>
	<u>2004</u>	<u>2004</u>	<u>2003</u>	<u>2003</u>	<u>2003</u>
ORDERS	19,770	17,962	12,063	6,726	16,693
DELIVERIES	10,071	10,012	9,953	8,251	7,365

TWELVE-MONTH YEAREND COMPARISON

	<u>2003</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>
ORDERS	47,249	28,457	19,872	45,835
DELIVERIES	32,184	17,714	34,260	55,821

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7/9/04

THIRD QUARTER 2004
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	350	1355	4465	2650	4031
COVERED HOPPERS					
Over 5500 c/f	1651	619	3126	2492	1223
3500-5500 c/f	2225	725	10129	10610	1014
Under 3500 cf	1865	189	3325	3609	987
OPEN-TOP HOPPERS					
Steel	0	0	80	0	0
Aluminum	3292	766	6237	6297	1962
GONDOLAS					
GB Steel	200	0	800	800	250
GT Steel	0	0	0	0	0
GT Aluminum	1526	1312	4908	3579	3353
FLAT CARS					
NON-INTERMODAL	645	1169	4183	4095	3915
INTERMODAL:					
NON-ARTICULATED	1450	948	3806	4950	3170
ARTICULATED					
*5-Unit Platforms	2000	40	4310	3500	45
*Other Platforms	1500	2481	8541	7125	6072
TANK CARS	3611	2186	7142	8675	6430
OTHERS	0	0	0	0	0
TOTALS	20315	11790	61052	58382	32452

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SUMMARY
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CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>10/1/04</u>	<u>7/1/04</u>	<u>4/1/04</u>	<u>12/31/03</u>	<u>10/1/03</u>
BACKLOG	61,052	51,446	42,242	33,967	31,858

	3rdQTR	2ndQTR	1stQTR	4thQTR	3rdQTR
	<u>2004</u>	<u>2004</u>	<u>2004</u>	<u>2003</u>	<u>2003</u>
ORDERS	20,315	19,770	17,962	12,063	6,726
DELIVERIES	11,790	10,071	10,012	9,953	8,251

TWELVE-MONTH YEAREND COMPARISON

	<u>2003</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>
ORDERS	47,249	28,457	19,872	45,835
DELIVERIES	32,184	17,714	34,260	55,821

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10/13/04

FOURTH QUARTER 2004
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	300	1439	3326	2950	5470
COVERED HOPPERS					
Over 5500 c/f	1583	731	3978	4075	1954
3500-5500 c/f	721	1577	9073	11331	2591
Under 3500 cf	1025	70	4280	4634	1057
OPEN-TOP HOPPERS					
Steel	0	15	65	0	15
Aluminum	3101	774	8564	9398	2736
GONDOLAS					
GB Steel	720	231	1289	1520	481
GT Steel	0	0	0	0	0
GT Aluminum	269	1391	3786	3848	4744
FLAT CARS					
NON-INTERMODAL	800	1710	3273	4895	5625
INTERMODAL:					
NON-ARTICULATED	0	1144	2662	4950	4314
ARTICULATED					
*5-Unit Platforms	50	530	3830	3550	575
*Other Platforms	0	2298	6243	7125	8370
TANK CARS	3675	2509	8308	12350	8939
OTHERS	0	0	0	0	0
TOTALS	12244	14419	58677	70626	46871

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SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>12/31/04</u>	<u>10/1/04</u>	<u>7/1/04</u>	<u>4/1/04</u>	<u>12/31/03</u>
BACKLOG	58,677	61,052	51,446	42,242	33,967

	<u>4thQTR</u>	<u>3rdQTR</u>	<u>2ndQTR</u>	<u>1stQTR</u>	<u>4thQTR</u>
	<u>2004</u>	<u>2004</u>	<u>2004</u>	<u>2004</u>	<u>2003</u>
ORDERS	12,244	20,315	19,770	17,962	12,063
DELIVERIES	14,419	11,790	10,071	10,012	9,953

TWELVE-MONTH YEAREND COMPARISON

	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>
ORDERS	70,626	47,249	28,457	19,872
DELIVERIES	46,871	32,184	17,714	34,260

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1/12/05