

FIRST QUARTER 2003
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	1250	998	3376	1250	998
COVERED HOPPERS					
Over 5500 c/f	726	366	1365	726	366
3500-5500 c/f	108	50	148	108	50
Under 3500 cf	315	489	690	315	489
OPEN-TOP HOPPERS					
Steel	0	30	102	0	30
Aluminum	1569	588	1775	1569	588
GONDOLAS					
GB Steel	212	300	612	212	300
GT Steel	0	0	0	0	0
GT Aluminum	1344	331	1686	1344	331
FLAT CARS					
NON-INTERMODAL	1075	631	2184	1075	631
INTERMODAL:					
NON-ARTICULATED	1940	473	2176	1940	473
ARTICULATED					
*5-Unit Platforms	0	0	200	0	0
*Other Platforms	2127	624	3798	2127	624
TANK CARS	1101	1734	5943	1101	1734
OTHERS	0	0	0	0	0
TOTALS	11767	6614	** 24055	11767	6614

*For reporting purposes, one articulated platform is considered a car.
 **Figures that do not track reflect revisions
 to a prior quarter made subsequent to that quarter's reporting.

SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>4/1/03</u>	<u>12/31/02</u>	<u>10/1/02</u>	<u>7/1/02</u>	<u>4/1/02</u>
BACKLOG	24,055	18,402	14,491	9,281	6,443

	<u>1stQTR</u>	<u>4thQTR</u>	<u>3rdQTR</u>	<u>2ndQTR</u>	<u>1stQTR</u>
	<u>2003</u>	<u>2002</u>	<u>2002</u>	<u>2002</u>	<u>2002</u>
ORDERS	11,767	8,712	10,135	6,973	2,637
DELIVERIES	6,614	4,801	4,925	4,155	3,855

TWELVE-MONTH YEAREND COMPARISON

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>
ORDERS	28,457	19,872	45,835	41,420
DELIVERIES	17,714	34,260	55,821	74,223

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FIGURES THAT DO NOT TRACK
REFLECT REVISIONS TO A PRIOR QUARTER
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4/11/03

SECOND QUARTER 2003
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	4298	924	6750	5548	1922
COVERED HOPPERS					
Over 5500 c/f	106	363	1108	832	729
3500-5500 c/f	250	108	290	358	158
Under 3500 cf	340	516	514	655	1005
OPEN-TOP HOPPERS					
Steel	0	102	0	0	132
Aluminum	20	608	1187	1589	1196
GONDOLAS					
GB Steel	250	204	658	462	504
GT Steel	0	0	0	0	0
GT Aluminum	1829	391	3124	3173	722
FLAT CARS					
NON-INTERMODAL	1945	640	3489	3020	1271
INTERMODAL:					
NON-ARTICULATED	1980	489	3667	3920	962
ARTICULATED					
*5-Unit Platforms	850	55	995	850	55
*Other Platforms	3888	1062	6624	6015	1686
TANK CARS	933	1903	4973	2034	3637
OTHERS	4	0	4	4	0
TOTALS	16693	7365	33383	28460	13979
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SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>7/1/03</u>	<u>4/1/03</u>	<u>12/31/02</u>	<u>10/1/02</u>	<u>7/1/02</u>
BACKLOG	33,383	24,055	18,402	14,491	9,281

	2ndQTR	1stQTR	4thQTR	3rdQTR	2ndQTR
	<u>2003</u>	<u>2003</u>	<u>2002</u>	<u>2002</u>	<u>2002</u>
ORDERS	16,693	11,767	8,712	10,135	6,973
DELIVERIES	7,365	6,614	4,801	4,925	4,155

TWELVE-MONTH YEAREND COMPARISON

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>
ORDERS	28,457	19,872	45,835	41,420
DELIVERIES	17,714	34,260	55,821	74,223

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7/15/03

THIRD QUARTER 2003
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	1213	1150	6813	6761	3072
COVERED HOPPERS					
Over 5500 c/f	213	474	847	1045	1203
3500-5500 c/f	557	49	798	915	207
Under 3500 cf	130	312	332	785	1317
OPEN-TOP HOPPERS					
Steel	0	0	0	0	132
Aluminum	494	367	1314	2083	1563
GONDOLAS					
GB Steel	0	164	494	462	668
GT Steel	0	0	0	0	0
GT Aluminum	1092	1042	3174	4265	1764
FLAT CARS					
NON-INTERMODAL	260	808	2941	3280	2079
INTERMODAL:					
NON-ARTICULATED	7	542	3132	3927	1504
ARTICULATED					
*5-Unit Platforms	0	140	855	850	195
*Other Platforms	1000	1155	6469	7015	2841
TANK CARS	1760	2044	4689	3794	5681
OTHERS	0	4	0	4	4
TOTALS	6726	8251	31858	35186	22230
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SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>10/1/03</u>	<u>7/1/03</u>	<u>4/1/03</u>	<u>12/31/02</u>	<u>10/1/02</u>
BACKLOG	31,858	33,383	24,055	18,402	14,491

	<u>3rdQTR</u>	<u>2ndQTR</u>	<u>1stQTR</u>	<u>4thQTR</u>	<u>3rdQTR</u>
	<u>2003</u>	<u>2003</u>	<u>2003</u>	<u>2002</u>	<u>2002</u>
ORDERS	6,726	16,693	11,767	8,712	10,135
DELIVERIES	8,251	7,365	6,614	4,801	4,925

TWELVE-MONTH YEAREND COMPARISON

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>
ORDERS	28,457	19,872	45,835	41,420
DELIVERIES	17,714	34,260	55,821	74,223

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10/14/03

FOURTH QUARTER 2003
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

				YTD	YTD
	ORDERS	DELIVERIES	BACKLOG	ORDERS	DELIVERIES
BOX CARS	215	1252	5776	6976	4324
COVERED HOPPERS					
Over 5500 c/f	1493	411	1929	2538	1614
3500-5500 c/f	17	284	531	932	491
Under 3500 cf	750	378	703	1535	1696
OPEN-TOP HOPPERS					
Steel	80	0	80	80	132
Aluminum	1152	564	1902	3235	2127
GONDOLAS					
GB Steel	0	244	250	462	912
GT Steel	0	0	0	0	0
GT Aluminum	2301	793	4682	6566	2557
FLAT CARS					
NON-INTERMODAL	1450	943	3448	4730	3022
INTERMODAL:					
NON-ARTICULATED	0	1106	2026	3927	2610
ARTICULATED					
*5-Unit Platforms	0	0	855	850	195
*Other Platforms	1902	1483	6888	8917	4324
TANK CARS	2703	2495	4897	6497	8176
OTHERS	0	0	0	4	4
TOTALS	12063	9953	** 33967	47249	** 32184
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SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

* * * * *

	<u>12/31/03</u>	<u>10/1/03</u>	<u>7/1/03</u>	<u>4/1/03</u>	<u>12/31/02</u>
BACKLOG	33,967	31,858	33,383	24,055	18,402

	<u>4thQTR</u>	<u>3rdQTR</u>	<u>2ndQTR</u>	<u>1stQTR</u>	<u>4thQTR</u>
	<u>2003</u>	<u>2003</u>	<u>2003</u>	<u>2003</u>	<u>2002</u>
ORDERS	12,063	6,726	16,693	11,767	8,712
DELIVERIES	9,953	8,251	7,365	6,614	4,801

TWELVE-MONTH YEAREND COMPARISON

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>
ORDERS	28,457	19,872	45,835	41,420
DELIVERIES	17,714	34,260	55,821	74,223

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1/14/04