

FIRST QUARTER 2002
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	176	957	592	176	957
COVERED HOPPERS					
Over 5500 c/f	43	149	30	43	149
3500-5500 c/f	0	222	50	0	222
Under 3500 cf	438	151	399	438	151
OPEN-TOP HOPPERS					
Steel	3	0	90	3	0
Aluminum	103	231	889	103	231
GONDOLAS					
GB Steel	19	0	194	19	0
GT Steel	0	0	0	0	0
GT Aluminum	0	481	450	0	481
FLAT CARS					
NON-INTERMODAL	384	193	604	384	193
INTERMODAL:					
NON-ARTICULATED	0	79	0	0	79
ARTICULATED					
*5-Unit Platforms	0	0	1000	0	0
*Other Platforms	0	0	100	0	0
TANK CARS	1471	1392	2045	1471	1392
OTHERS	0	0	0	0	0
TOTALS	2637	3855	6443	2637	3855
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*For reporting purposes, one articulated platform is considered a car.

**Figures that do not track reflect revisions
to a prior quarter made subsequent to that quarter's reporting.

SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>4/1/02</u>	<u>12/31/01</u>	<u>10/1/01</u>	<u>7/1/01</u>	<u>4/1/01</u>
BACKLOG	6,443	8,089	11,888	14,452	19,991
	<u>1st QTR</u>	<u>4th QTR</u>	<u>3rd QTR</u>	<u>2nd QTR</u>	<u>1st QTR</u>
	<u>2002</u>	<u>2001</u>	<u>2001</u>	<u>2001</u>	<u>2001</u>
ORDERS	2,637	3,221	4,685	3,461	8,413
DELIVERIES	3,855	7,020	7,175	8,982	11,070

TWELVE-MONTH YEAREND COMPARISON

	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
ORDERS	19,872	45,835	41,420	86,739
DELIVERIES	34,260	55,821	74,223	75,685

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FIGURES THAT DO NOT TRACK
REFLECT REVISIONS TO A PRIOR QUARTER
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4/11/02

SECOND QUARTER 2002
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	550	470	672	726	1427
COVERED HOPPERS					
Over 5500 c/f	399	32	397	442	181
3500-5500 c/f	15	50	15	15	272
Under 3500 cf	498	349	568	936	480
OPEN-TOP HOPPERS					
Steel	0	0	90	3	0
Aluminum	490	839	540	593	1070
GONDOLAS					
GB Steel	0	175	19	19	175
GT Steel	0	0	0	0	0
GT Aluminum	687	521	616	687	1002
FLAT CARS					
NON-INTERMODAL	1025	146	1483	1409	339
INTERMODAL:					
NON-ARTICULATED	5	0	5	5	79
ARTICULATED					
*5-Unit Platforms	0	315	685	0	315
*Other Platforms	0	18	82	0	18
TANK CARS	3304	1240	4109	4775	2632
OTHERS	0	0	0	0	0
TOTALS	6973	4155	** 9281	9610	** 7990
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SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>7/1/02</u>	<u>4/1/02</u>	<u>12/31/01</u>	<u>10/1/01</u>	<u>7/1/01</u>
BACKLOG	9,281	6,443	8,089	11,888	14,452
	<u>2nd QTR 2002</u>	<u>1st QTR 2002</u>	<u>4th QTR 2001</u>	<u>3rd QTR 2001</u>	<u>2nd QTR 2001</u>
ORDERS	6,973	2,637	3,221	4,685	3,461
DELIVERIES	4,155	3,855	7,020	7,175	8,982

TWELVE-MONTH YEAREND COMPARISON

	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
ORDERS	19,872	45,835	41,420	86,739
DELIVERIES	34,260	55,821	74,223	75,685

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7/12/02

THIRD QUARTER 2002
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	1845	111	2406	2571	1537
COVERED HOPPERS					
Over 5500 c/f	431	156	672	873	337
3500-5500 c/f	50	0	65	65	272
Under 3500 cf	433	453	548	1369	933
OPEN-TOP HOPPERS					
Steel	0	90	0	3	90
Aluminum	821	529	832	1414	1599
GONDOLAS					
GB Steel	0	15	4	19	190
GT Steel	0	0	0	0	0
GT Aluminum	918	499	1035	1605	1501
FLAT CARS					
NON-INTERMODAL	1301	742	2042	2710	1081
INTERMODAL:					
NON-ARTICULATED	300	0	305	305	79
ARTICULATED					
*5-Unit Platforms	550	1035	200	550	1350
*Other Platforms	2109	0	2191	2109	18
TANK CARS	1377	1295	4191	6152	3926
OTHERS	0	0	0	0	0
TOTALS	10135	4925	14491	19745	** 12913
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SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>10/1/02</u>	<u>7/1/02</u>	<u>4/1/02</u>	<u>12/31/01</u>	<u>10/1/01</u>
BACKLOG	14,491	9,281	6,443	8,089	11,888
	<u>3rd QTR 2002</u>	<u>2nd QTR 2002</u>	<u>1st QTR 2002</u>	<u>4th QTR 2001</u>	<u>3rd QTR 2001</u>
ORDERS	10,135	6,973	2,637	3,221	4,685
DELIVERIES	4,925	4,155	3,855	7,020	7,175

TWELVE-MONTH YEAREND COMPARISON

	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
ORDERS	19,872	45,835	41,420	86,739
DELIVERIES	34,260	55,821	74,223	75,685

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10/11/02

FOURTH QUARTER 2002
REPORT OF ORDERS, DELIVERIES, AND BACKLOG

	ORDERS	DELIVERIES	BACKLOG	YTD ORDERS	YTD DELIVERIES
BOX CARS	450	232	2624	3021	1769
COVERED HOPPERS					
Over 5500 c/f	599	266	1005	1472	603
3500-5500 c/f	40	15	90	105	287
Under 3500 cf	771	455	864	2140	1388
OPEN-TOP HOPPERS					
Steel	132	0	132	135	90
Aluminum	309	347	794	1723	1946
GONDOLAS					
GB Steel	700	4	700	719	194
GT Steel	0	0	0	0	0
GT Aluminum	133	495	673	1738	1996
FLAT CARS					
NON-INTERMODAL	500	802	1740	3210	1883
INTERMODAL:					
NON-ARTICULATED	500	96	709	805	175
ARTICULATED					
*5-Unit Platforms	0	0	200	550	1350
*Other Platforms	600	496	2295	2709	514
TANK CARS	3978	1593	6576	10130	5519
OTHERS	0	0	0	0	0
TOTALS	8712	4801	18402	28457	17714
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SUMMARY
RAILCAR ORDERS, DELIVERIES, & BACKLOG
CURRENT QUARTER & TRAILING FOUR QUARTERS

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	<u>12/31/02</u>	<u>10/1/02</u>	<u>7/1/02</u>	<u>4/1/02</u>	<u>12/31/01</u>
BACKLOG	18,402	14,491	9,281	6,443	8,089
	<u>4th 2002</u>	<u>3rd QTR 2002</u>	<u>2nd QTR 2002</u>	<u>1st QTR 2002</u>	<u>4th QTR 2001</u>
ORDERS	8,712	10,135	6,973	2,637	3,221
DELIVERIES	4,801	4,925	4,155	3,855	7,020

TWELVE-MONTH YEAREND COMPARISON

	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
ORDERS	19,872	45,835	41,420	86,739
DELIVERIES	34,260	55,821	74,223	75,685

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1/10/03