



JOIN RSI:

Your Industry Association and Community

Support, Connect, and Advocate

rsiweb.org

About RSI

**\$75.8
BILLION
INDUSTRY**

Who We Are

The Railway Supply Institute (RSI) is the largest and only trade association that represents the full supply chain for the railroad system. From the smallest parts manufacturer to the largest railcar builders/lessors, RSI represents:

- All major North American freight railcar and locomotive manufacturers
- Most of the largest railcar leasing companies
- Major passenger railcar OEMs
- 100+ suppliers to the North American passenger and freight railroads

Our members manufacture and lease their railcars to some of the biggest industries in the world (chemical, oil and gas, agriculture, building material and automotive), touching virtually every sector of the global economy in the process.

**240,000
INDUSTRY
EMPLOYEES**

Why Join



Be a part of the voice of the railway supply industry to advocate for policies that benefit all railway suppliers.



Make connections with industry peers at our events or through our membership directory. Grow your network and business opportunities with RSI!



Join other thought leaders in the industry to gain technical expertise and develop best practices, impact standards, and more.



RSI is the most effective advocate for our business and all suppliers on Capitol Hill. Thanks to the power of RSI's membership, we've been able to pass several key bills and secure billions in new federal investments that support and grow the railway supply industry.

Gina Trombley, EVP and Chief Commercial Officer, Wabtec Corporation

Our Mission

The Railway Supply Institute (RSI) is dedicated to advancing safety, innovation, technology, and sustainability within the freight and passenger railway supplier industry, both in North America and global markets. As a leading voice of the industry, RSI strategically engages in critical and urgent industry matters by leveraging the technical expertise of our members to advocate in the legislative and regulatory arenas, foster education, host impactful events, and facilitate networking opportunities.

Advocacy

As the only independent advocate of the railway supplier in Washington, DC, RSI ensures that the industry's voice is heard as regulators and Members of Congress are making important policy decisions that impact your business.

Whether through traditional lobbying on Capitol Hill, representation on key regulatory committees and boards, or RSI's signature Innovation in Rail Showcase, our staff educates, informs and protects our members' interests.

RSI's Government & Public Affairs Committee (GPAC) unites the industry, informs railway suppliers of key regulatory and legislative proposals impacting their business, and serves as the voice of the industry in Washington.



Major legislative interests include:



Advancement of
Innovative Technology



Investment in
Infrastructure



Promoting Fair Trade



Balanced Regulations to Promote
Safety & Competitiveness



Enforcing Buy America

A Track Record of Success for the Industry

PROVIDING RESOURCES AND INFORMATION

The RSI provides industry research, data and resources that inform our members, government agencies and legislators about the collective contributions of our industry in the areas of safety, sustainability and economic growth as well as the impact of proposed rules and legislation on rail suppliers in North America. RSI is a credible and trusted source of information that informs decision-makers and the media.

CREATING REAL RELATIONSHIPS BASED ON MUTUAL RESPECT AND TRUST

The RSI staff maintain strong relationships with legislators on Capitol Hill, with key regulatory agencies and other trade associations who advocate in the rail transportation space. In addition, the RSI assists its members in developing and maintaining their own relationships with their elected officials.

CONNECTING THE DOTS BETWEEN RAIL SUPPLY AND U.S. JOBS

Working with Oxford economics, the RSI unites all facets of the rail supply industry to produce a comprehensive economic impact report that highlights both state and federal industry contributions to jobs, labor income, taxes and GDP. This report is widely sourced and used in both the RSI staff and member lobbying efforts.

SHOWCASING OUR TECHNOLOGY

RSI members develop and regularly invest in new technologies that make the rail system safer, greener and more efficient. Each year, the RSI hosts Innovation in Rail Day on Capitol Hill to allow the industry to showcase the newest innovations to members of Congress and regulatory staff.



Our Technical Committees

RSI's technical committees bring together industry experts to collect data, address regulatory issues and collaborate on issues impacting various sectors of the rail supply industry.

American Railcar Institute (ARCI)

Tabulates and reports North American freight car data, works in coordination with the Association of American Railroads (AAR) on freight car design standards and represents specific interests of railcar builders in federal legislative and regulatory matters.

Committee on Tank Cars (CTC)

Remains at the forefront of the latest research to improve tank car safety; collaborates with the AAR Tank Car Committee to review tank car requirements and represents tank car manufacturers in federal, legislative, and regulatory matters.

Standard Coupler Manufacturers Committee

Promotes AAR standard coupler technology worldwide and deals with technical matters affecting the use of that technology.

Quality Assurance Committee (QAC)

Develops industry best practices, documents, and guidelines to improve supplier products, processes, and services.

Equipment Leasing Committee (ELC)

Monitors and engages on key regulatory and policy issues affecting the freight railcar leasing industry.

State Taxation Committee

Proactively monitors and engages with state legislatures to provide input on issues that affect the taxation of freight railcar owners and lessors.

RSI's technical committees provide a premier opportunity for freight railcar owners and leasing companies like ours to engage with regulators and the AAR on issues that impact our business.

Jeff Lytle, President, CIT Rail



Industry News & Updates

RSI keeps you up to speed on the latest developments of the railway supply industry.



MONTHLY NEWSLETTER

RSI's newsletter hits your inbox with relevant industry news, key updates on the association, and more so you can stay up to date on the latest developments impacting your business.

DIRECTORY AND SUPPLIER GUIDE

The annual publication informs our members and stakeholders about RSI's activities and achievements that help move our industry forward, as well as provides contacts for you to make connections.

QUARTERLY QUALITY NEWSLETTER

Produced by the RSI Quality Assurance Committee, the newsletter informs its readers on quality topics, methods, tools, and services.

RSI THOUGHT LEADERSHIP

Read important thought leadership articles — on topics that advance safety, innovation, technology, and sustainability — that will drive thought-provoking conversations among peers in the freight and passenger railway supplier industry.

Industry Resources

ARCI

The RSI ARCI is the only organization that tabulates and publishes proprietary freight railcar statistics. This information includes statistics on open top hoppers (steel, aluminum), flat cars (non-intermodal, intermodal), tank cars, and more.

Tank Car Resource Center

The RSI CTC pushes forward to improve railcar safety and publishes data and relevant information on the Tank Car Resource Center, a one stop shop for regulators, legislators, and the media to learn more and inform their decisions.

RSI-100 Standard

The industry leading recommended practice that enables railway parts suppliers to produce tank car components in conformance with their Association of American Railroads (AAR) approved specifications and applicable federal regulations.



RSI-300 Reliability Best Practices

RSI-300 is an industry leading recommended guidelines that enables tank car equipment owners to create a reliability-based maintenance program, provides common reliability language, and brings together essentials of a reliability-based maintenance program into a concise and usable format.



Exhibitor Advisory Committee (EAC)

Engages with RSI staff to improve the ROI of events and create a better attendee and exhibitor experience.

EDUCATION PARTNERS

Our education partners provide RSI members with the latest industry knowledge through a variety of innovative and engaging sessions at the RSI Expo and Technical Conference.



**RAILCAR
TECHNICAL
SERVICES
ASSOCIATION**

RSI's trade shows give us valuable opportunities to network with our customers and suppliers and market our brand.

Jeremy Erikson, Chief Operating Officer Messiah Locomotive Service, LLC

Our Events

RSI events bring together the railway industry to connect professionals and help elevate businesses. Through events like the RSI Expo and Technical Conference and Railway Interchange, RSI facilitates important networking opportunities, trade shows, and technical and educational training programs for our members.

Events by the Numbers



Railway Interchange Attendees



600

Total Railway Interchange Exhibits



International Railway Interchange Attendees



71

International Railway Interchange Exhibits



45

Countries Represented at Railway Interchange



26

Media Outlets at Railway Interchange



Visit **rsiweb.org/members** for more information or
contact **info@rsiweb.org** today.

Railway Supply Institute

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