

NEW MEXICO

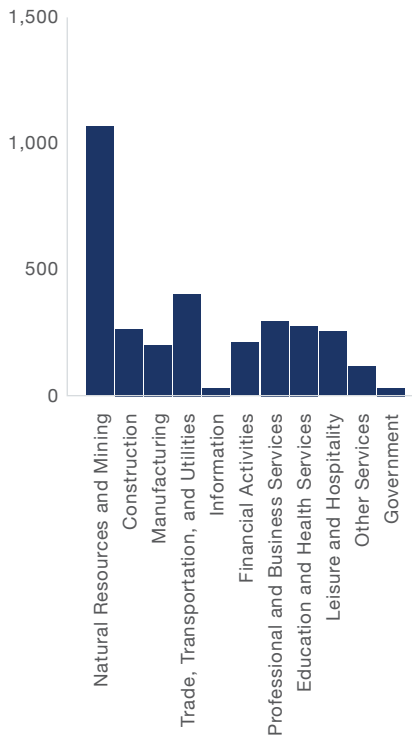
THE ECONOMIC IMPACT OF RAILWAY SUPPLIERS IN THE U.S.

The railway supply industry helps to power New Mexico's economy.

TOTAL IMPACT SUMMARY

GDP	\$387 million
Jobs	3,155
Employee compensation	\$173 million
Tax contribution	\$130 million

TOTAL RAILWAY SUPPLY JOB IMPACT BY INDUSTRY IN NEW MEXICO



Source: Oxford Economics, IMPLAN



6.9 jobs

Additional jobs supported elsewhere in New Mexico's economy for every direct job in the state's railway supply industry.

CONTRIBUTION TO NEW MEXICO'S GDP IN 2017



\$387 million

In 2017, the railway supply industry directly employed

399

workers in New Mexico.

On average, they earned

\$61,412

in annual income.

By comparison, the average worker in the U.S. earned approximately \$55,400

1,537 indirect jobs

supported through railway suppliers' supply-chain purchases.

1,218 induced jobs

were sustained as employees spent their wages on consumer goods.

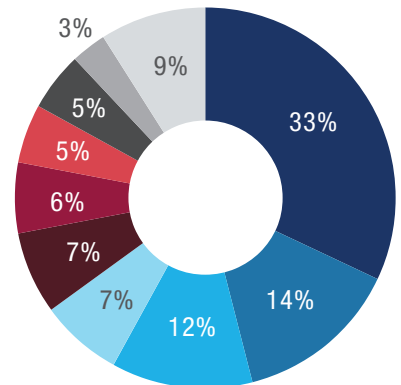
\$130 million



Tax contribution from the state of New Mexico in 2017.

This was made up of \$61 million in federal taxes and \$69 million in state and local taxes.

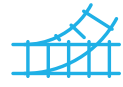
OCCUPATION PROFILE OF RAILWAY SUPPLIERS IN NEW MEXICO



- Construction and Extraction
- Office and Administrative Support
- Production
- Management
- Installation, Maintenance, and Repair
- Business and Financial Operations
- Sales and Related
- Transportation and Material Moving
- Architecture and Engineering
- All other

Source: Oxford Economics, IMPLAN

1,860



Miles of rail in New Mexico