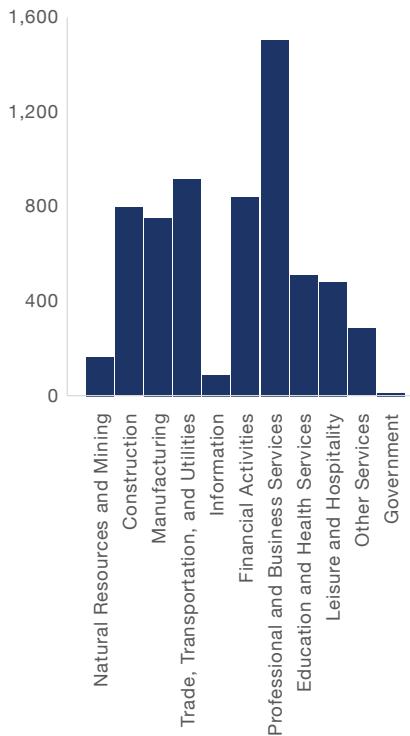


The railway supply industry helps to power Maryland's economy.

TOTAL IMPACT SUMMARY

GDP	\$633 million
Jobs	6,497
Employee compensation	\$422 million
Tax contribution	\$155 million

TOTAL RAILWAY SUPPLY JOB IMPACT BY INDUSTRY IN MARYLAND



Source: Oxford Economics, IMPLAN



2.4 jobs

Additional jobs supported elsewhere in Maryland's economy for every direct job in the state's railway supply industry.

CONTRIBUTION TO MARYLAND'S GDP IN 2017



\$633 million

In 2017, the railway supply industry directly employed

1,910

workers in Maryland.

On average, they earned

\$75,929

in annual income.

By comparison, the average worker in the U.S. earned approximately \$55,400

2,111 indirect jobs

supported through railway suppliers' supply-chain purchases.

2,475 induced jobs

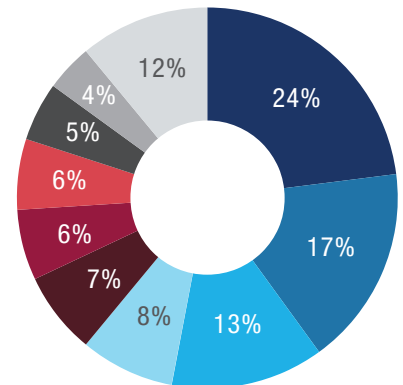
were sustained as employees spent their wages on consumer goods.

\$155 million

Tax contribution from the state of Maryland in 2017.

This was made up of \$103 million in federal taxes and \$52 million in state and local taxes.

OCCUPATION PROFILE OF RAILWAY SUPPLIERS IN MARYLAND



- Construction and Extraction
- Office and Administrative Support
- Production
- Business and Financial Operations
- Management
- Sales and Related
- Installation, Maintenance, and Repair
- Transportation and Material Moving
- Computer and Mathematical
- All other

Source: Oxford Economics, IMPLAN

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Miles of rail in Maryland