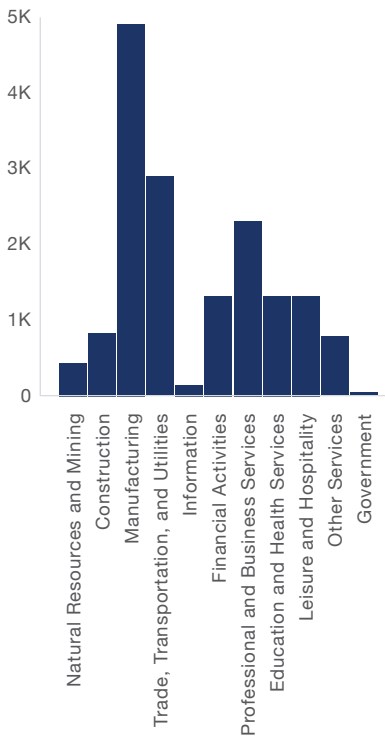


The railway supply industry helps to power Indiana's economy.

TOTAL IMPACT SUMMARY

GDP	\$1.8 billion
Jobs	16,360
Employee compensation	\$949 million
Tax contribution	\$369 billion

TOTAL RAILWAY SUPPLY JOB IMPACT BY INDUSTRY IN INDIANA



Source: Oxford Economics, IMPLAN



3.9 jobs

Additional jobs supported elsewhere in Indiana's economy for every direct job in the state's railway supply industry.

CONTRIBUTION TO INDIANA'S GDP IN 2017

\$1.8 billion



In 2017, the railway supply industry directly employed

3,338

workers in Indiana.

On average, they earned

\$73,028

in annual income.

By comparison, the average worker in the U.S. earned approximately \$55,400

6,694 indirect jobs

supported through railway suppliers' supply-chain purchases.

6,329 induced jobs

were sustained as employees spent their wages on consumer goods.

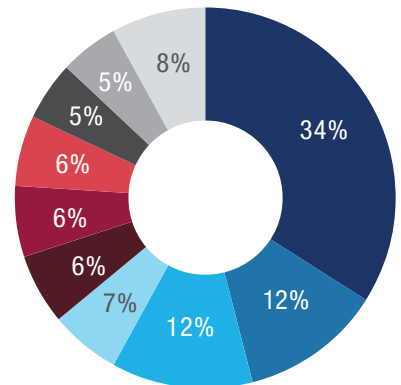
\$369 million



Tax contribution from the state of Indiana in 2017.

This was made up of \$261 million in federal taxes and \$109 million in state and local taxes.

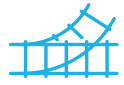
OCCUPATION PROFILE OF RAILWAY SUPPLIERS IN INDIANA



- Production
- Office and Administrative Support
- Construction and Extraction
- Transportation and Material Moving
- Management
- Business and Financial Operations
- Installation, Maintenance, and Repair
- Sales and Related
- Architecture and Engineering
- All other

Source: Oxford Economics, IMPLAN

4,274



Miles of rail in Indiana