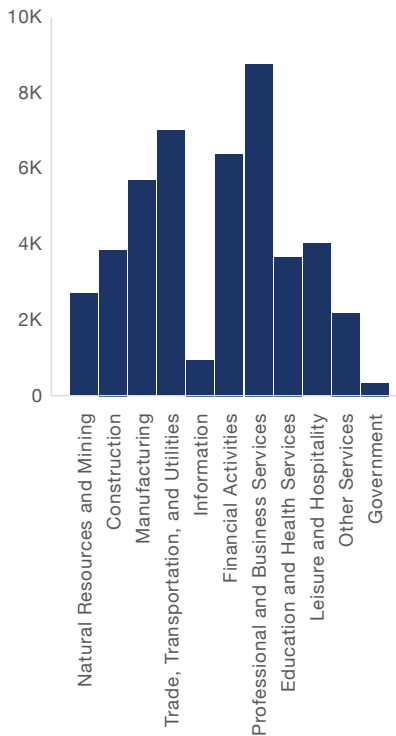


The railway supply industry helps to power California's economy.

TOTAL IMPACT SUMMARY

GDP	\$6.1 billion
Jobs	46,176
Employee compensation	\$3.4 billion
Tax contribution	\$1.5 billion

TOTAL RAILWAY SUPPLY JOB IMPACT BY INDUSTRY IN CALIFORNIA



Source: Oxford Economics, IMPLAN



3.5 jobs

Additional jobs supported elsewhere in California's economy for every direct job in the state's railway supply industry.



CONTRIBUTION TO CALIFORNIA'S GDP IN 2017

\$6.1 billion

In 2017, the railway supply industry directly employed

10,259

workers in California.

On average, they earned

\$90,739

in annual income.

By comparison, the average worker in the U.S. earned approximately \$55,400

15,745

indirect jobs

supported through railway suppliers' supply-chain purchases.

20,172

induced jobs

were sustained as employees spent their wages on consumer goods.

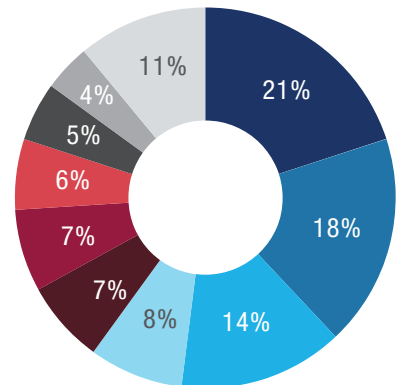
\$1.5 billion



Tax contribution from the state of California in 2017.

This was made up of \$949 million in federal taxes and \$510 million in state and local taxes.

OCCUPATION PROFILE OF RAILWAY SUPPLIERS IN CALIFORNIA



- Construction and Extraction
- Office and Administrative Support
- Production
- Business and Financial Operations
- Sales and Related
- Management
- Installation, Maintenance, and Repair
- Transportation and Material Moving
- Computer and Mathematical
- All other

Source: Oxford Economics, IMPLAN

4,803



Miles of rail in California