2019 Railcar Deliveries Beat 10 Yr Average
American Railway Car Institute [ARCI] railcar builders finished 2019 with deliveries totaling 58,026 units, exceeding the 10 year average of 50,524 (2009-2018). Deliveries for the 4th Quarter 2019 were 14,727 beating both 4th Quarter 2018 and 3rd Quarter 2019. Orders for the year were 37,196; approximately half of the reported orders in 2018. Orders for the 4th Quarter showed continued weakness, totaling 8,464; although slightly better than 3Q19; but less than half as compared to the same period in 2018. As a result, the overall backlog continues to decline to an end of year total of 51,295 units; a reduction of 36% from 2018. Builder backlogs are across all major car types with the majority of the backlog in tank cars, followed by covered hoppers. Builders are seeing a shift out of the smaller cube covered hoppers into the midsize covered hopper and continued demand for larger non-pressure tank cars.

Railcar Orders, Deliveries & Backlog

Current Quarter & Trailing Four Quarters

<table>
<thead>
<tr>
<th></th>
<th>12/31/2019</th>
<th>10/1/2019</th>
<th>7/1/2019</th>
<th>4/1/2019</th>
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</thead>
<tbody>
<tr>
<td>Backlog</td>
<td>51,295</td>
<td>58,127</td>
<td>69,227</td>
<td>73,076</td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>4th Quarter 2019</th>
<th>3rd Quarter 2019</th>
<th>2nd Quarter 2019</th>
<th>1st Quarter 2019</th>
<th>4th Quarter 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders</td>
<td>8,464</td>
<td>7,315</td>
<td>11,754</td>
<td>9,663</td>
<td>19,955</td>
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<tr>
<td>Deliveries</td>
<td>14,727</td>
<td>14,571</td>
<td>15,623</td>
<td>13,171</td>
<td>13,462</td>
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</table>

Twelve-Month Year-End Comparison

<table>
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</thead>
<tbody>
<tr>
<td>Orders</td>
<td>77,478</td>
<td>38,750</td>
<td>22,879</td>
<td>51,426</td>
<td>138,234</td>
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<tr>
<td>Deliveries</td>
<td>50,803</td>
<td>44,963</td>
<td>62,433</td>
<td>82,296</td>
<td>67,228</td>
</tr>
</tbody>
</table>

Figures that do not track reflect revisions to a prior quarter made subsequent to that quarter’s reporting.

Subscribers to the ARCI program have access to more detailed data, by car type, including pressure and non-pressure tank cars, several categories of covered hopper cars as well as several other car types including boxcars, flats and gondolas. If interested in receiving the more detailed data by car type, please see our website at https://www.rsiweb.org/committee-arci