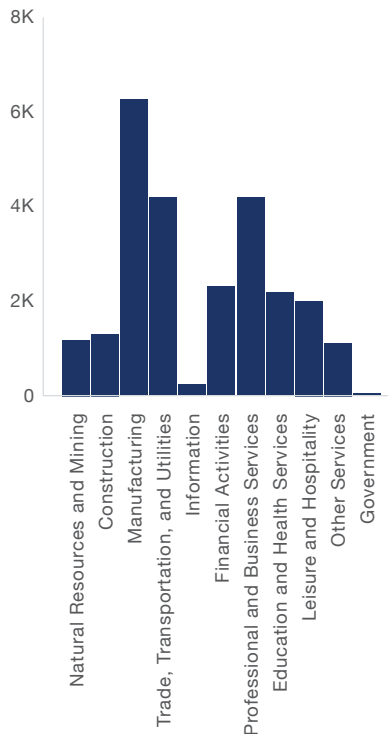


The railway supply industry helps to power Ohio's economy.

TOTAL IMPACT SUMMARY

GDP	\$3.0 billion
Jobs	24,896
Employee compensation	\$1.5 billion
Tax contribution	\$604 million

TOTAL RAILWAY SUPPLY JOB IMPACT BY INDUSTRY IN OHIO



Source: Oxford Economics, IMPLAN



4.4 jobs

Additional jobs supported elsewhere in Ohio's economy for every direct job in the state's railway supply industry.

CONTRIBUTION TO OHIO'S GDP IN 2017



\$3.0 billion

In 2017, the railway supply industry directly employed

4,616

workers in Ohio.

On average, they earned

\$67,734

in annual income.

By comparison, the average worker in the U.S. earned approximately \$55,400

10,219

indirect jobs

supported through railway suppliers' supply-chain purchases.

10,061

induced jobs

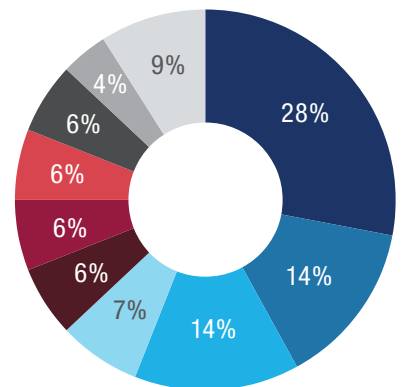
were sustained as employees spent their wages on consumer goods.

\$604 million

Tax contribution from the state of Ohio in 2017.

This was made up of \$413 million in federal taxes and \$191 million in state and local taxes.

OCCUPATION PROFILE OF RAILWAY SUPPLIERS IN OHIO



- Production
- Construction and Extraction
- Office and Administrative Support
- Business and Financial Operations
- Management
- Transportation and Material Moving
- Sales and Related
- Installation, Maintenance, and Repair
- Architecture and Engineering
- All other

Source: Oxford Economics, IMPLAN

4,903

Miles of rail in Ohio