

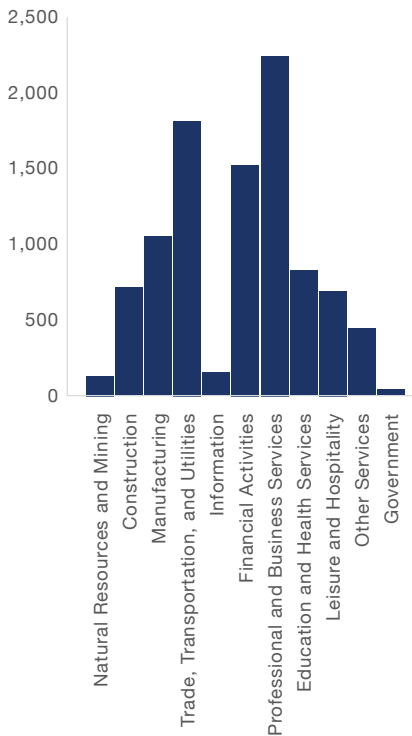
NEW JERSEY THE ECONOMIC IMPACT OF RAILWAY SUPPLIERS IN THE U.S.

The railway supply industry helps to power New Jersey's economy.

TOTAL IMPACT SUMMARY

GDP	\$1.2 billion
Jobs	9,653
Employee compensation	\$744 million
Tax contribution	\$310 million

TOTAL RAILWAY SUPPLY JOB IMPACT BY INDUSTRY IN NEW JERSEY



Source: Oxford Economics, IMPLAN



4.0 jobs

Additional jobs supported elsewhere in New Jersey's economy for every direct job in the state's railway supply industry.

CONTRIBUTION TO NEW JERSEY'S GDP IN 2017

\$1.2 billion



In 2017, the railway supply industry directly employed

1,934

workers in New Jersey.

On average, they earned

\$90,632

in annual income.

By comparison, the average worker in the U.S. earned approximately \$55,400

3,331 indirect jobs

supported through railway suppliers' supply-chain purchases.

4,387 induced jobs

were sustained as employees spent their wages on consumer goods.

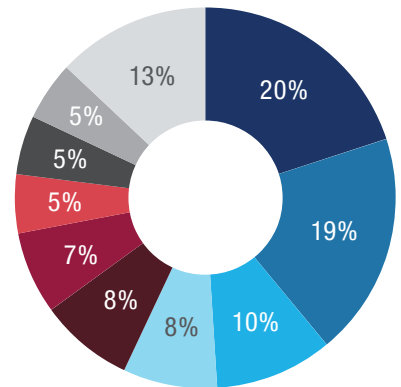
\$310 million



Tax contribution from the state of New Jersey in 2017.

This was made up of \$204 million in federal taxes and \$106 million in state and local taxes.

OCCUPATION PROFILE OF RAILWAY SUPPLIERS IN NEW JERSEY



- Construction and Extraction
- Office and Administrative Support
- Business and Financial Operations
- Production
- Sales and Related Management
- Installation, Maintenance, and Repair
- Transportation and Material Moving
- Computer and Mathematical
- All other

Source: Oxford Economics, IMPLAN

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Miles of rail in New Jersey