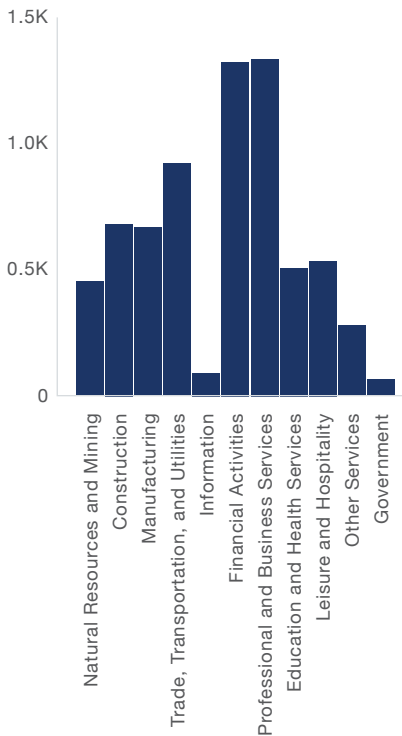


The railway supply industry helps to power Arizona's economy.

TOTAL IMPACT SUMMARY

GDP	\$571 million
Jobs	6,775
Employee compensation	\$367 million
Tax contribution	\$132 million

TOTAL RAILWAY SUPPLY JOB IMPACT BY INDUSTRY IN ARIZONA



Source: Oxford Economics, IMPLAN



3.2 jobs

Additional jobs supported elsewhere in Arizona's economy for every direct job in the state's railway supply industry.

CONTRIBUTION TO ARIZONA'S GDP IN 2017

\$571 million



In 2017, the railway supply industry directly employed

1,603

workers in Arizona.

On average, they earned

\$62,003

in annual income.

By comparison, the average worker in the U.S. earned approximately \$55,400

2,407 indirect jobs

supported through railway suppliers' supply-chain purchases.

2,765 induced jobs

were sustained as employees spent their wages on consumer goods.

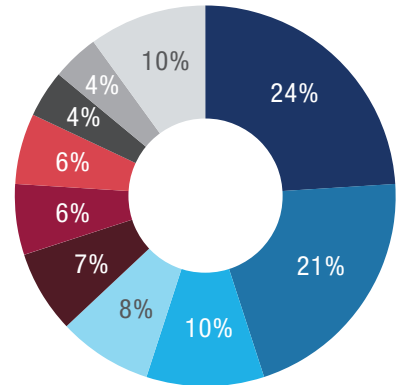
\$132 million



Tax contribution from the state of Arizona in 2017.

This was made up of \$89 million in federal taxes and \$43 million in state and local taxes.

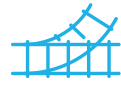
OCCUPATION PROFILE OF RAILWAY SUPPLIERS IN ARIZONA



- Construction and Extraction
- Office and Administrative Support
- Business and Financial Operations
- Sales and Related
- Management
- Production
- Installation, Maintenance, and Repair
- Transportation and Material Moving
- Computer and Mathematical
- All other

Source: Oxford Economics, IMPLAN

1,780



Miles of rail in Arizona