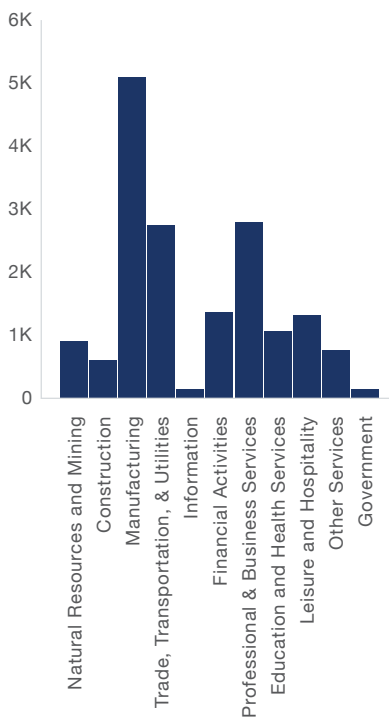


The railway supply industry helps to power Alabama's economy.

TOTAL IMPACT SUMMARY

GDP	\$1.6 billion
Jobs	17,069
Employee compensation	\$935 million
Tax contribution	\$344 million

TOTAL RAILWAY SUPPLY JOB IMPACT BY INDUSTRY IN ALABAMA



Source: Oxford Economics, IMPLAN

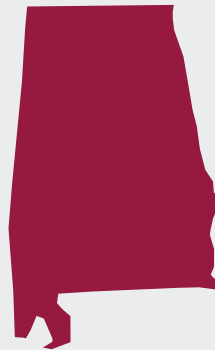


3.1 jobs

Additional jobs supported elsewhere in Alabama's economy for every direct job in the state's railway supply industry.

CONTRIBUTION TO ALABAMA'S GDP IN 2017

\$1.6 billion



In 2017, the railway supply industry directly employed

4,202

workers in Alabama.

On average, they earned

\$64,888

in annual income.

By comparison, the average worker in the U.S. earned approximately \$55,400

7,333 indirect jobs

supported through railway suppliers' supply-chain purchases.

5,534 induced jobs

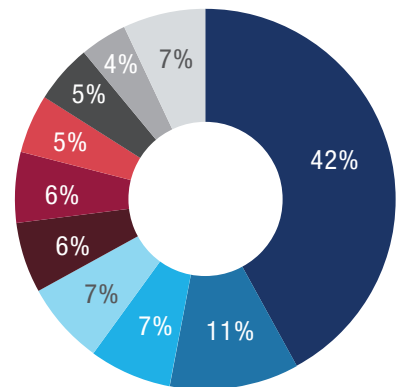
were sustained as employees spent their wages on consumer goods.

\$344 million

Tax contribution from the state of Alabama in 2017.

This was made up of \$235 million in federal taxes and \$108 million in state and local taxes.

OCCUPATION PROFILE OF RAILWAY SUPPLIERS IN ALABAMA



- Production
- Office and Administrative Support
- Transportation and Material Moving
- Construction and Extraction
- Management
- Architecture and Engineering
- Installation, Maintenance, and Repair
- Business and Financial Operations
- Sales and Related
- All other

Source: Oxford Economics, IMPLAN

3,210

Miles of rail in Alabama